Councilman Buie asked if the guaranteed rates are based on a certain consumption and Ms. Pasca explained that the rates offered are not contingent upon the number of participants in the program.

Councilman Bergen asked whether the language contained in the supplier’s agreement could also be included in a resolution to be approved by the Township Council. Ms. Scaduto commented that the language could be incorporated into an agreement with the Township.

Councilman Buie asked if the Township agreed to participate in this program with Commercial Utility Consultants, Inc. (CUC) and then wanted to opt-out, would there be a penalty assessed against the municipality. Administrator Ward stated that the Township is part of the New Jersey Sustainable Energy Meeting (NJSEM) for municipal energy aggregation and that the CUC energy aggregation program would only be offered to residents. Mr. Buie asked who pays CUC, to which Ms. Scaduto answered that CUC is paid by the suppliers. He then asked why CUC is more competitive than the Board of Public Utilities (BPU). Ms. Scaduto responded that CUC is able to use smaller suppliers that are not large enough to participate in the State auction; thus, allowing for their rates to be more competitive. Mr. Buie asked if the smaller suppliers’ rates are reliable, to which Ms. Scaduto answered that the supplier’s rate is locked-in for 12 to 18 months, but sometimes up to 2 years. Ms. Scaduto then explained that if JCP&L’s rate becomes lower than the rate provided through CUC, CUC would renegotiate with their suppliers and, if CUC cannot get that lower rate with a supplier, then the customers would go back to JCP&L. She stated this would be written into the supplier’s agreement.

Councilman Bergen asked whether the language contained in the supplier’s agreement could also be included in a resolution to be approved by the Township Council. Ms. Scaduto commented that the language could be incorporated into an agreement with the Township.

Councilman Buie asked if the guaranteed rates are based on a certain consumption and Ms. Pasca explained that the rates offered are not contingent upon the number of participants in the program.
Township Council  
05-08-2018

Councilwoman Lyden asked how residents would be made aware of this program. Ms. Scaduto replied that they would send out a mailing, which would include the CUC phone number and website, as well as place notices throughout the municipality.

President Gabel asked if residents can opt in and out of the program as many times as they like without penalty and both Ms. Scaduto and Ms. Pasca stated “yes” and confirmed that residents would incur no penalties.

Councilman Buie asked if CUC would send out general information in the mailing or if it would advise residents on what their rate would be. Ms. Scaduto explained that once the rate is determined, residents will then receive a packet that explains budget billing, opt-out procedures and frequently asked questions.

Administrator Ward asked if the monthly bill would show the CUC program rate as well as the JCP&L rate. Ms. Scaduto stated that both rates would be shown on the bill for comparison purposes.

Mayor Andes asked how often JCP&L and other suppliers' rates change. Ms. Scaduto said that JCP&L’s rate changes twice a year, as they have a winter rate and a summer rate, but that the aggregation rate from the CUC program would not change for the length of the contract. She noted that everyone participating in the CUC program within Morris County would have the same rate.

Councilman Buie asked if it would be the responsibility of the residents to switch back to JCP&L should the rate drop lower than the CUC negotiated rate, to which Ms. Scaduto clarified that CUC would be responsible to switch energy companies and notify the residents.

Discussion ensued regarding solar energy and why CUC does not offer this program to solar customers.

Administrator Ward suggested that a potential resident concern may be that if they lose power, they will be restored last because they are not a JCP&L customer. Ms. Scaduto stated that JCP&L workers do not have a list of residents who have third party suppliers and that it is against the law to discriminate based on that.

Should the Township decide to proceed, Ms. Scaduto stated that CUC would return to Denville for a pre-outreach meeting in order to inform residents about the program.

Mayor Andes informally asked the Council if there were any objections to naming the Muriel Hepner Park pedestrian bridge after Peggy Gray, a longtime volunteer of the Township of Denville and good friend of Muriel Hepner, to which there were none.

The Council went into Executive Session at 8:15 P.M. upon approval of the following Resolution.

R-18-106: Resolution Authorizing Executive Session to Discuss Matters Involving the Purchase, Lease or Acquisition of Real Property with Public Funds

MOTION TO APPROVE R-18-106:  
MOVED BY MEMBER BERGEN, SECONDED BY MEMBER BUIE  
AYES: UNANIMOUS  
NAYS: NONE  
ABSENT: MURPHY, WITTE

The Council came out of Executive Session at 9:04 P.M.

MOTION TO ADJOURN  
MOVED BY MEMBER BUIE, SECONDED BY MEMBER LYDEN
Township Council
05-08-2018

AYES: UNANIMOUS
NAYS: NONE
ABSENT: MURPHY, WITTE

The Meeting adjourned at 9:05 P.M.

Danielle Lewis
Deputy Municipal Clerk
RESOLUTION

WHEREAS, the Open Public Meetings Act P.L. 1974, Chapter 231 permits the exclusion of the public from a meeting in certain circumstances; and

WHEREAS, this public body is of the opinion that such circumstances presently exist.

NOW, THEREFORE, BE IT RESOLVED by the Municipal Council of the Township of Denville, that the public shall be excluded from discussion of the following matter(s):

- A confidential matter, under Federal Law or State Statute, or rule of court
- A matter in which the release of information would impair a right to receive funds from the Government of the United States
- Material the disclosure of which constitutes an unwarranted invasion of privacy
- Collective bargaining negotiations.
- A matter involving the purchase, lease or acquisition of real property with public funds,
- Matters falling within the attorney-client privilege
- A matter involving the employment, appointment, termination of employment, terms and conditions of employment, evaluation of the performance of promotion or disciplining of a specific prospective public officer or employee employed or appointed by the public body
- Deliberations occurring after a public hearing that may result in the imposition of a specific civil penalty or loss of a license or permit

BE IT FURTHER RESOLVED that minutes will be kept on file in the municipal clerk's office, and once the matter involving the confidentiality of the above no longer requires that confidentiality, then the minutes shall be made public.

BY ORDER OF THE MUNICIPAL COUNCIL OF THE TOWNSHIP OF DENVILLE

I, Kathryn Bowditch-Leon, Municipal Clerk for the Township of Denville do hereby certify the above to be a true and exact copy of a resolution approved by the Municipal Council at their meeting held on May 8th, 2018.
NJ Government Energy Aggregation Program

1 Background

The Government Energy Aggregation Program (L2003, c.24, “GEA Act”) authorizes municipalities and/or counties of New Jersey to establish Government Energy Aggregation (GEA) programs after passing an ordinance or a resolution. A GEA program allows municipalities, working alone or in a group, to aggregate the energy requirements of residential, commercial and municipal accounts so that the GEA program can purchase energy supply from non-utility sellers of electricity and gas supply (Third Party Suppliers or TPS) at prices lower than the average utility price, with the possibility of added benefits such as a higher renewable energy content.

Concord Energy Services (CES) and Commercial Utility Consultants, Inc. (CUC), are licensed Energy Agents, Energy Consultants and Private Aggregators through the NJ Board of Public Utilities and have extensive experience and expertise to manage the program. As the Program Manager, they have public outreach specialists to provide the necessary education, outreach, marketing and customer service. The robust outreach program is an essential part of the overall success of the GEA program.

An interested municipality may proceed with an individual municipal program and also has the ability to join and aggregate this program with other larger towns and municipalities. Each option offers greater leverage, increased buying power and securing of substantially better pricing and contract terms from the TPSs than a resident could on their own.

2 Program Highlights

• The program is supported by the Board of Public Utilities, Department of Community Affairs and the New Jersey Division of Rate Counsel.
• Electric service is still provided by the same utility company that provides service to residents now.
• Residential ratepayers DO NOT have to be a part of the program and can leave the program without ANY fees or penalties at any time.
• The rate will be obtained through an online auction platform that has been approved for this purpose by the NJ Department of Community Affairs.
• The rate of the contract will be fixed for the entire contract term up to 24 months.
• TPSs must continue to accept the terms of the Equal Payment Program (a.k.a. Budget Billing).
• All TPSs that have the opportunity to bid on the program must be licensed and bonded with the NJ Board of Public Utilities and be in good standing.
• The law requires opt out only. We have a very low percentage of opt outs in our program due to our extensive public outreach efforts.
3 The Aggregation Process
1. Pass ordinance/resolutions
2. CES/CUC prepares bid documents/send to BPU and Rate Counsel for their review
3. Energy Auction is held/select winning bidder
4. Begin outreach to educate residents about the program
5. Repeat auction process at conclusion of contract

4 Sample Utility Bill

5 Current Program List
Andover Borough
Bay Head
Bloomfield
Cinnaminson
City of Burlington
Farmingdale
Florence
Florham Park
Fredon
Frelighusen
Green
Hardwick
Harmony
Hope
Keyport
Knowlton
Lake Como
Lincoln Park
Linden
Little Egg Harbor Township
Long Hill
Lumberton
Mendham Borough
Mooresstown
Mount Arlington
Oxford
Palmyra
Point Pleasant Beach
Riverdale
Riverside
Rockaway
Sayreville
Southampton
Stanhope
Union Beach
Wharton
Woodland Township
Wrightstown
Qualifications & Credentials

- Concord established in 1989 – multiple state contracts
  - Currently representing over 140 NJ local government entities

- CUC established in 1975 – over 10,000 clients

- Approved Online Bidding and Reverse Auction Contractor by NJ Department of Community Affairs

- Successfully ran and are managing GEA programs throughout the state with 34 municipalities

- Manage the 3 largest GEA cooperatives in the state, each made up of 10 municipalities

- Energy Agent for Burlington County Bridge Commission and countywide energy aggregation cooperative
Energy Deregulation

Separation of delivery and supply components on electric bill. NJ has been deregulated since 1999.
Statewide BGS Auction

New Jersey BGS Auction is held every February. Auction information and results are available at:
www.bgs-auction.com

BGS Auction Winners 2018

- BP Energy Company
- Calpine Energy Services LP
- ConocoPhillips Company
- DTE Energy Trading, Inc.
- Direct Energy Business Marketing LLC
- Exelon Generation Company LLC
- Hartree Partners LP
- Macquarie Energy LLC
- NextEra Energy Marketing LLC
- PSEG Energy Resources & Trade LLC
What is Aggregation

- The aggregation process works parallel to the state’s process.
  - New Jersey BGS Auction held every February
  - Sets each utility’s default rate
  - Rate takes effect in June each year
- N.J.A.C. Title 14:4-6.1 (2012)
- Community Aggregation
  - Resets community default rate specific to local usage
  - Bulk purchase electricity from a third party supplier
  - Communities are able to obtain rate reductions on their energy costs
  - Consumer protections not normally available individuals
The Aggregation Process

- Ordinance/Resolution/Agreements
- CES/CUC prepares and submits bid documents to the Board of Public Utilities and Division of Rate Counsel
- Energy auction and selection of winning bidder
- Begin outreach to residents about the program
  - Mailing
  - Public outreach meetings
  - In-State Call Center
  - Video
  - Customized webpage and municipality’s website
- Repeat Auction Process at conclusion of contract
Aggregation Details

- When a supplier is awarded there will be an initial 30-day window for residents to decide if they would like to participate. Anyone choosing to participate will be enrolled in the program and enjoy savings.
  - Mail return, 800#, Customized Website
  - Residents can decide at anytime after program begins to discontinue participation with no termination fees or other penalties.

- Program only includes residents who are not currently with a third party supplier and who do not have solar.
Aggregation Renewable Pricing Option

Renewable Government Energy Aggregation (R-GEA)

- Enables Municipality to influence the source of electricity supply to its community
- Provides Environmental Benefits and Savings
- Earn points with Sustainable NJ
- Cost savings over utility PTC not mandated
Nothing Changes

- All current services – delivery, meter readings, billing, payments, emergency services, etc. – are provided by JCP&L.

- Residents will continue to call JCP&L for service-related questions and outages.

- Residents still receive one bill every month from JCP&L.

- Budget billing is available.

- There are no fees to be part of the program.

- No one will be calling your residents or knocking on their doors regarding this program.
Two key components: **Delivery** and **Supply**

- The Electricity "Delivery" charge including the Customer Service Charge pays for the maintenance of JCP&L power lines, distribution, and transmission.

- The Electricity "Supply" Charge is the Basic Generation Service (BGS) which is for the actual electricity – the commodity. The supplier is only responsible for BGS Charge.

Resident will still receive **ONE** bill every month, it will just be lower.
Why Do This? Because Nothing Changes

- Residents looking for ways to save money
- Consumer protections
  No predatory contracting (bait and switch)
  No fees of any kind
  Flat Rate over term of contract
- Residents have the flexibility to move in and out of the program
- All current services – delivery, meter readings, billing, payments, emergency services, etc. – are provided by JCP&L
- Budget billing
- All outreach is done by our team and is tailored to fit your municipality
Recent GEA Success Stories

Savings to date for aggregation programs:
over $6.3 million
put back into the local economy!

- Township of Howell - $1,133,600
- Borough of Point Pleasant Beach - $125,000
- Borough of Sayreville – $532,190
- Township of Bloomfield –$440,000
- City of Linden – $327,000
- Borough of Keyport – $101,353
Recent GEA Success Stories

Burlington County Energy Program
- Established in September 2016
- Includes 10 towns (Burlington City, Cinnaminson, Florence, Lumberton, Moorestown, Palmyra, Riverside, Southampton, Woodland & Wrightstown)
- First to utilize percentage savings guarantee
- Savings to date of over $660,000

Sussex-Warren Area Energy Cooperative
- Established in October 2017
- Started with 7 towns, now includes 9 towns (Andover, Fredon, Frelinghuysen, Green, Hardwick, Harmony, Hope, Knowlton, Stanhope)
- Savings to date of over $420,000
Recent GEA Success Stories

Morris Area Energy Cooperative

- Established in September 2015
- Started with 5 towns, now includes 10 towns (Bay Head, Florham Park, Lincoln Park, Long Hill, Mendham Borough, Mt. Arlington, Riverdale, Rockaway, Union Beach, Wharton
- Savings to date of over $1,000,000
Community Energy Aggregation

"The worst thing that could happen is you can save a little money." — Mayor Christopher P. Vergano, Wayne Township

"One specialty that really sets them apart is their fantastic community outreach." — Mayor William Chegwidden, Wharton Borough

Stanhope's leadership recognized the potential for savings to our taxpayers through the Borough's participation in a Government Energy Aggregation program. Our residents save an average of 12%; savings that can be spent within the local economy." — Brian McNeilly, CPM, Administrator, Stanhope Borough

"We did a lot of research into the viability of the program from a regulatory perspective. In the end we realized it was a no brainer." — Deputy Mayor Guy Piserchia, Township of Long Hill, New Jersey
NEW JERSEY GOVERNMENT ENERGY AGGREGATION PROGRAM

BACKGROUND

The Government Energy Aggregation Program (L2003, c. 24, “GEA Act”) authorizes municipalities and/or counties of New Jersey to establish Government Energy Aggregation (GEA) (a.k.a. Community Energy Aggregation) programs after passing an ordinance or a resolution. A GEA program allows municipalities, working alone or in a group, to aggregate the energy requirements of residential and commercial accounts so that the GEA program can purchase energy supply from non-utility sellers of electricity and gas supply (Third Party Suppliers or TPS) at prices lower than the average utility price, with the possibility of added benefits such as higher renewable energy content.

Community wide energy aggregation is a realistic means for counties and municipalities to provide their residents and local businesses with a lower-cost utility option, and keep those savings within their local community. Under the current legislation, all eligible residents currently not under contract with an existing Third Party Supplier within the boundaries of the participating municipality are automatically enrolled. Residents who do not wish to participate may cancel participation at any time and there is never a fee or penalty. GEA programs offer municipalities and counties the opportunity to proactively assist and support programs that reduce energy costs for their residents. These programs are much different than standard third party supply contracts and offer consumer benefits a resident may not typically obtain on their own.

Currently, pricing for the utility companies is set through a state-wide auction called the Basic Generation Service Auction, or BGS Auction, in which wholesale and retail commodity suppliers participate to offer the utilities in NJ with energy commodity for their residents and businesses. This auction is sponsored and conducted by the New Jersey Board of Public Utilities (BPU) each February. Through this process, the winning suppliers are chosen and the utility’s “default” or “price to compare” rate is set for each utility throughout the state.

Community Energy Aggregation allows the municipality, through a formal bid process, to obtain competitive commodity pricing on behalf of its community and compete with the utility’s “default” rate offered through the State auction and provided by the local utility company. The formal bid process mimics the state’s BGS Auction process allowing for the competitive “bulk purchase” of energy supply on behalf of its residents and local businesses. There is no cost to a participating municipality or the community to implement the program.

Once the interested municipalities adopt their ordinances to participate as well as sign the required paperwork for the utility, the formal bid specifications, along with the supplier agreement, is sent to the Board of Public Utilities (BPU) and Rate Counsel for review and comments. When the review process is completed, a formal bid process is held via an online bid auction, and pricing received at the time of auction is presented to the municipality(ies) for consideration.

ESTIMATED ANNUAL SAVINGS:

There are dozens of municipalities in the state of New Jersey that have successful community aggregation programs and many are on their 2nd terms. Programs executed to date have achieved 8%-14% savings vs. the utility “default” rate or price to compare. A resident can expect savings of approximately 1 to 1½ months of the supply portion of their current electricity bill.
Because energy market prices change over time, we cannot be assured of the final results; however, an award to contract with a supplier will not be recommended unless residents will realize a rate reduction compared to the respective utility’s “default” rate or price to compare.

MUNICIPALITY PARTICIPATION REQUIREMENTS:
Interested municipalities must pass an ordinance to participate in the program. Due to the sensitivity of commodity pricing, we recommend that the governing body also pass a resolution which gives the Mayor or other appointed person the authority to sign the supplier agreement should the pricing received during the formal bidding process provide for a reduced rate vs. the utility’s “default” rate or price to compare. The ability to award on the same day bid pricing is received reduces the bidder’s margins and costs built into the bid pricing, thus allowing more competitive pricing to be received for the community on behalf of the program.

WHY SHOULD A MUNICIPALITY PARTICIPATE:
Residents are looking for ways to save money. In the past few years, a number of third party suppliers and independent brokers have entered the marketplace, mainly to address the needs of large-scale commercial users, but more recently also offering various plans and discounts to residential consumers. Since these competing plans can sometimes be confusing, have hidden clauses, and can be predatory-type contracts, consumers have been slow to accept them. State regulations have recently been modified to provide a clearer path for municipalities to offer community energy aggregation, and thereby use bulk purchasing power to obtain better pricing and better terms than residents can obtain on their own. This program is advantageous and offers greater leverage required for increased buying power and securing substantially better pricing, consumer protections in the contract terms, and never a termination fee. In addition, energy market conditions have improved, thereby increasing the opportunity to obtain advantageous formal bid pricing from third party suppliers on behalf of participating communities.

Additionally, there are terms included that are generally not found in standard third party agreements. There are certain price protections in place on behalf of the participating residents such as no hidden fees or confusing terms and conditions, flat, locked in pricing, and no termination fees. In addition, residents can decide to either participate or not participate as many times as they like through the contract term. Although it is the municipality who enters into the program, the choice to participate or not participate belongs solely to each resident. This provides flexibility for the residents to consider the best option for their own household.

Most importantly, NOTHING CHANGES. All current services such as delivery, meter readings, billing, payments, emergency services, etc., are serviced through the utility company just as they are today. Residents will still receive one bill every month from the utility and budget billing will be offered to current budget bill plan customers, and anyone wishing to switch to a budget bill plan will have the opportunity to do so. In addition, if residents are receiving low income assistance, they will continue to receive this assistance.

The program provides your community an additional option outside of the one chose for them by the utility. Residents have the flexibility to participate or not participate at any time during the contract period with no extra costs or fees. Providing your residents with the opportunity to participate in the Community Energy Aggregation program allows them to have another choice for their energy needs.
BENEFITS FOR MUNICIPALITIES:

1. An interested municipality has the ability to join a cooperative and aggregate this program with other municipalities, or they can decide to create a program for their own community.

2. Community Energy Aggregation is ideal for municipalities in New Jersey that are concerned about offering protections to their residents from predatory contracts and provide an option for risk-free, reduced rates.

3. Reduced rates are achievable through a localized formal bid process via an online bid auction process because it brings additional competition to the marketplace, many times offering lower pricing rates than the utility’s “default” rate or price to compare.

4. **NOTHING CHANGES** for the community. The energy delivery system remains the same, the utility is still responsible for reading the meter, delivering the energy to the consumer, and responding to outages and service requests.

5. Stewardship. Government acceptance and administration of a GEA program promotes the safeguarding of the community as a whole. Challenging economic times allow municipalities to proactively assist their community in realizing savings and keeping more money in the local economy without the fear of any fine print or predatory practices.

6. Community Price Protection. The program will offer a guaranteed flat, non-variable rate. Meaning the price does not change monthly nor does it fluctuate up or down over time. The price offered at the time of auction and further accepted by the governing body will remain the price for the entire term of the contract unless there is a change in regulatory or state law, such as state sale and use tax.

As your selected energy consultant, our team of experienced energy and public relations professionals will provide the administrative, management and educational support necessary to create a seamless and successful program for your community. Our team provides all informational material and hosts all educational and outreach sessions for your community.

Additionally, our team monitors market conditions and changes in the utility’s “default” rate or price to compare. In the event the utility’s default pricing (excluding monthly reconciliation rates) becomes lower than the contracted rate, our team will either negotiate with the awarded supplier to lower the contracted price or will proactively send all residents back to the utility company so they benefit from the lowest rate available.

**Community Outreach and Marketing Awareness.** Our programs are custom tailored to each municipality to deliver professional educational program information to your community. Our team is available to be present at your town hall during the initial stages of the program or at any time of your request to assist with your community’s questions and concerns. Our focus is to provide 100% hands-on, grassroots marketing, educational programs and outreach sessions designed to ease concerns and answer any questions about the program to your community. We are licensed Energy Agents, Energy Consultants and Private Aggregators with the NJ Board of Public Utilities and have decades of combined expertise to manage the program.

**GETTING STARTED:**

Schedule an informative program overview meeting. Presentations on the program are available and highly recommended for Council members. To schedule a meeting or presentation, contact Tara Pasca at tpasca@concord-engineering.com or by phone at (856) 427-0200 or Lisa Hibbs at lhibbs@commercialutility.com or by phone at (855) 200-2648.

**NEXT STEPS:** Adopt an Ordinance to establish a Community Energy Aggregation program in your municipality; pass appropriate resolution if joining a cooperative. We will schedule a meeting with your Clerk and/or Administrator to discuss the entire program requirements, timeline, and to provide sample ordinances and resolutions and other related documents.
New Jersey Government Energy Aggregation Program

- Established under Government Energy Aggregation Act of 2003 and amended in July 2012 to provide further details of how to run the program.

- The program is supported by the Board of Public Utilities, Department of Community Affairs and the New Jersey Division of Rate Counsel.

- Allows for a Municipality to aggregate energy usage of all its residents to obtain lower rates than they can get individually and to PROTECT the ratepayer.

- Service is still provided by the same utility company that provides service to you now.

- Residential ratepayers DO NOT have to be a part of the program.

- Residential ratepayers can leave the program without ANY fees or penalties at any time. Third Party Suppliers must adhere to contract guidelines spelled out in the Government Energy Aggregation Act of 2003 and Title 14...NO FINE PRINT.

- The rate will be obtained through an online auction platform that has been approved for this purpose by the NJ Department of Community Affairs.

- The rate of the contract will be flat and non-variable for the entire contract term, up to 24 months.

- Residents have the choice to participate or not participate in the program as many times as they like during the contract term. There are no fees to the resident at any time for participating or not participating in the program.

- NOTHING CHANGES – Participating in this program will not change the level service you receive from your local utility company. If there is a power outage you will still contact the utility company for service.

- All Third Party Suppliers that have the opportunity to bid on the program must be licensed and bonded with the NJ Board of Public Utilities and be in good standing.

- At the end of the contract term, the municipality has the option to continue to offer the program to its residents. Residents will have the option to participate in the new program or not to participate in the program. Residents also have the option to be put on a “Never Participate” list at any time during the program; this way they will be excluded from any programs offered by the municipality.

- To learn more, go to www.njaggregation.us
Value Added Services for establishing a Government Energy Aggregation (GEA) program for participating municipality

- Assign Program Coordinator (PC) as municipality representative as well as internal customer support.
- Provide sample documents to implement the Community Energy Aggregation program for municipal review (ordinance, resolutions, etc.).
- Assist and guide municipality through the entire process.
- Guide municipality through required local distribution company (LDC) agreements.
- Submit all regulatory paperwork for review to Board of Public Utilities (BPU), Department of Community Affairs (DCA) and Rate Council (RC). Integrate any comments or changes.
- Conduct formal bidding via online auction and comply with Department of Community Affairs (DCA) e-procurement guidelines.
- Interpret auction results, organize, and make recommendation based on price, contract terms and market conditions both present and future trends.
- Work with third party supplier (TPS) and local distribution company (LDC) to implement program in compliance with Title 14.
- Work with the municipality to customize an extensive and informative outreach program for the community.
- Provide multiple response methods such as 800 #, website, and tear off mailer piece or postcard. Provide toll-free call center for customer support.
- Facilitate mailing Board of Public Utilities (BPU) approved letter and response card showing pricing and contract terms to all eligible residents.
- Make presentations to community residents to educate them on program during response/outreach period.
- Maintain secure, informational website for municipality and its residents. Maintain database.
- Work with municipal officials to help them implement and offer ongoing guidance to administer program.
- Provide quarterly realized program savings.
- Approximately 4 months prior to expiration start process to obtain renewal quotes.
Frequently Asked Questions

1. What is a Government Energy Aggregation program?
A municipality has the ability to pool together the usage of all their residents to obtain a lower energy supply price than what the Local Distribution Company (the utility company) is currently charging. If they get a lower price, they can then offer it to all their residents.

2. Who oversees the Government Energy Aggregation process?
The NJ Board of Public Utilities, the Rate Counsel and the Department of Community Affairs all play a part in overseeing the Aggregation programs in New Jersey. Commercial Utility Consultants (CUC) and Concord Energy Services (CES) have to work with them when setting up and running the program.

3. Is my municipality the only one in New Jersey doing an Aggregation Program?
Although the program just began in late 2012, there are numerous municipalities in New Jersey that have already established the program, a few are on their 2nd terms and many more are getting started.

4. What information will I receive about the program?
Aside from public meetings and advertising, you will receive at least 2 letters. One is your official informational packet and it provides the details such as the new rate, term, chosen supplier and the deadline for responding. The second is a confirmation letter from the utility company stating you have elected to remain in the program and the date you will be switched over. This is a form letter stating you have chosen to switch even though the program was chosen by your municipality as a benefit to you. You may disregard this letter.

5. Is CUC or CES an energy supplier?
They are an independent consultant that works with all the energy suppliers licensed to do business in New Jersey by the BPU to obtain the energy contract and work through the process to put the Aggregation program in place for your municipality.

6. Are the people knocking on my door asking about my electric bill a part of this program?
No one associated with CUC/CES, the municipality or the "winning supplier" will be knocking on your door. Please be wary of anyone trying to obtain your information by solicitation. All program information is strictly sent via USPS and available on company and municipality websites.

7. Do I have to be in this program?
Certainly not. You can cancel participation by going to www.njaggregation.us, calling 877-292-3904, or by returning the response card sent to you.

8. Will I be penalized if I do not become a part of the program?
Absolutely not. If you do not want to be a part of it you are free to stay with your utility company or choose your own Third Party Supplier.

9. Are there any fees to be a part of the program or to not participate?
There are no fees or penalties for a resident to be a part of or leave the program, even after it starts.

10. Is the price a "teaser" price that will go up after I am a part of the program?
Your price will always be below or equal to the default rate.

11. Am I going to have to pay more than one bill if I am a part of this program?
You will continue to pay one bill directly to your local utility company just as you do today.

12. Will budget billing be offered as part of this program?
Yes, budget billing is offered.

13. If I have solar panels, can I be a part of this program?
At this time, the suppliers are not able to process the net metering portion of the solar credits and we recommend you not participate the program to avoid losing your credits.

14. Who will now read my meter and send the monthly bill?
Your local utility company will continue to read your meter and send you your bill.

15. Who do I call if the electric goes out or I have questions about my bill?
You will continue to call your local utility company just like you always have.

16. Can my information be sold to advertisers or energy companies?
Your information, including your account number, is confidential and can only be used to set up the municipality's program.
<table>
<thead>
<tr>
<th>Borough of Sayreville</th>
<th>Their initial program began in October of 2014 thru September of 2016. Their 1st renewal term runs through September of 2017, and their 2nd renewal term will end in September 2019.</th>
<th>Savings to date have been $532,190</th>
</tr>
</thead>
<tbody>
<tr>
<td>Township of Bloomfield</td>
<td>Their initial program began in June of 2015 through November of 2015. Their 1st renewal term began in December 2015 and ran through August 2016. Their 2nd renewal term ran from September 2016 through November 2016. They are currently in their 4th renewal contract which ends in January 2020.</td>
<td>Savings to date have been $440,000</td>
</tr>
<tr>
<td>Morris Area Energy Cooperative</td>
<td>This Cooperative consists of 5 original municipalities which are the Borough of Wharton, Township of Long Hill, Borough of Lincoln Park, Borough of Riverdale and the Borough of Bayhead. This program began in September of 2015 and runs through October 2018. The cooperative added 5 new towns in 2017: Mendham Borough, the Borough of Mount Arlington, the Borough of Florham Park, the Borough of Union Beach and Rockaway Borough.</td>
<td>Aggregated savings to date for the Cooperative have been over $1,000,000.</td>
</tr>
<tr>
<td>City of Linden</td>
<td>Linden's initial program began in March 2016 and ran through August 2016. Their 1st renewal ran through November 2016, and they are currently in their 3rd renewal term which ends in January 2020.</td>
<td>Savings to date have been $327,000</td>
</tr>
<tr>
<td>Borough of Keyport</td>
<td>Keyport's program began in March 2016 and runs through August 2017; they are currently working on their 1st renewal.</td>
<td>Savings to date have been $101,353</td>
</tr>
<tr>
<td>Burlington County Energy Cooperative Pricing System</td>
<td>This Cooperative consists of 10 municipalities which are the City of Burlington, Cinnaminson Township, Florence Township, Lumberton Township, Moorestown Township, Borough of Palmyra, Riverside Township, Southampton Township, Woodland Township and Wrightstown. This program began in September 2016 and runs through October 2017. Their 1st renewal is scheduled to begin in November 2017 and will run through October 2019.</td>
<td>Savings to date have been $660,000</td>
</tr>
<tr>
<td>Sussex-Warren Area Energy Cooperative</td>
<td>This Cooperative includes 10 municipalities which are Fredon Township, Andover Borough, Green Township, Borough of Stanhope, Frelinghuysen Township, Hardwick Township, Harmony Township, Hope Township, Knowlton Township and Oxford Township. Savings for this cooperative started in April 2017 and will continue through October 2018.</td>
<td>Savings to date have been $420,000</td>
</tr>
<tr>
<td>Total program savings to date</td>
<td></td>
<td>Over $3.5 million dollars</td>
</tr>
</tbody>
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